

THE VILLAGE OF EGG HARBOR MARINA
7815 Dock Road Egg Harbor, Wisconsin 54209
WEEKLY OPERATIONS REPORT



WEEK ENDING: 14 (June 13-19, 2016)

	WEEK	YTD	LYTD
TRANSIENT	\$ 1,365.53	\$ 5,589.92	\$
LAUNCH RAMP DAILY	\$ 1,135.00	\$ 5,350.00	\$
LAUNCH RAMP ANNUAL	\$ 426.00	\$ 4,108.00	\$
FUEL	\$ 5,468.72	\$ 12,716.88	\$
ICE	\$ 120.00	\$ 198.00	\$
VENDING	\$	\$	\$
MISC. / DOCKSIDE	\$	\$	\$
PUMP-OUT	\$ 15.00	\$ 15.00	\$
TOTALS	\$ 8,530.25	\$ 27,977.80	\$

FUEL

GALLONS SOLD	2016	2015
GAS	2,837	
DIESEL	1,411	

SLIP WAIT LIST

DEPOSITS	TOTAL \$
2	\$ 1,232.00

ANNUAL SLIPS

SLIPS	TOTAL AVAILABLE	SOLD 2016	TOTAL \$ 2016	SOLD 2015	TOTAL \$ 2015
25'	12	12	\$ 33,125.00		\$
30'	16	16	\$ 61,000.00		\$
35'	18	18	\$ 77,800.00		\$
40'	14	14	\$ 66,800.00		\$
45'	2	2	\$ 15,975.00		\$
50'	2	2	\$ 11,500.00		\$
TOTALS	64	64	\$ 266,200.00	0	\$ 0.00

2016 GROSS REVENUES YTD: \$ 284,819.36

ADDITIONAL NOTES

MARKETING / SALES

Sent out All Boater Newsletter which included property information, community events, staff pictures and contact information. Held Employee Orientation, which included line handling training with help from EHYC volunteers, Class C UST State training, customer service training. New uniforms (light blue polos with khakis) in place. Marina hosted local fishing tournament on June 13th. Reached out to the Egg Harbor Business Association for continued collaboration on developing future programs, activities, events. Met with DC Adventure Center and discussed kayak and stand up paddle board rental boundaries around the marina.

OPERATIONS / MAINTENANCE

Shower repairs underway- work began June 20th. New safe was built and installed by Jeff Meyer. Marina Office software system has been fully installed and implemented. After hours garbage build up at the public beach is on the rise and proving laborious. Marina and Village DPW are working on best management plan.



Egg Harbor Marina
Balance Sheet
As of May 31, 2016

May 31, 16

ASSETS

Current Assets

Checking/Savings

Cash - Checking 254,590.74

Total Checking/Savings 254,590.74

Accounts Receivable

Accounts Receivable -2,432.94

Total Accounts Receivable -2,432.94

Other Current Assets

Accounts Receivable-Other 211.75

Diesel Inventory 576.91

Petty Cash 400.00

Prepaid Expense -16,944.52

Regular Fuel Inventory 604.22

Total Other Current Assets -15,151.64

Total Current Assets 237,006.16

Other Assets

SG Marina Deposit 8,500.00

Total Other Assets 8,500.00

TOTAL ASSETS 245,506.16

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

*Accounts Payable -4,443.42

Total Accounts Payable -4,443.42

Other Current Liabilities

*Sales Tax Payable 5,484.07

Deferred Revenue- Annual Slip 239,580.00

Total Other Current Liabilities 245,064.07

Total Current Liabilities 240,620.65

Total Liabilities 240,620.65

Equity

Opening Balance Equity -1,932.94

Net Income 6,818.45

Total Equity 4,885.51

TOTAL LIABILITIES & EQUITY 245,506.16

Egg Harbor Marina
Profit & Loss YTD Comparison
May 2016

	<u>May 16</u>	<u>Jan - May 16</u>
Ordinary Income/Expense		
Income		
Daily Launch Fees	2,756.36	2,756.36
Diesel Fuel Sales	1,343.70	1,343.70
Ice Sales	30.00	30.00
Miscellaneous Revenues	400.01	400.01
Regular Fuel Sales	2,769.38	2,769.38
Seasonal Launch Fees	3,418.88	3,418.88
Seasonal Rent	26,620.00	26,620.00
Shoreside Services Fees	9.48	9.48
Transient Fees	2,699.69	2,699.69
Total Income	<u>40,047.50</u>	<u>40,047.50</u>
Cost of Goods Sold		
Diesel Fuel	278.09	278.09
Marina Operations-Items Resale	649.54	823.62
Regular Fuel	475.38	475.38
Total COGS	<u>1,403.01</u>	<u>1,577.09</u>
Gross Profit	38,644.49	38,470.41
Expense		
Docks	555.99	555.99
Equip Maintenance and Repair	225.19	1,056.39
General Operating Supplies	924.45	924.45
Grounds	0.00	113.53
Insurance	0.00	285.00
Internet and Web	420.00	4,934.46
Marina Admin - Telephone	203.09	332.78
Marina Admin - Website	60.00	1,560.00
Office Supplies	432.73	432.73
Reconciliation Discrepancies	0.00	0.00
Refund Expense	0.00	0.00
SG Marina Management Fee	3,200.00	9,600.00
SG Marina Payroll	7,486.28	10,034.14
Uniforms	1,049.57	1,049.57
Utilities, Electricity, and Gas	772.92	772.92
Total Expense	<u>15,330.22</u>	<u>31,651.96</u>
Net Ordinary Income	<u>23,314.27</u>	<u>6,818.45</u>
Net Income	<u><u>23,314.27</u></u>	<u><u>6,818.45</u></u>